

## Calendar of Events

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July 30, 2025

**Summer Social School Supply Happy Hour**  
**Grills Lakeside Seafood Deck & Tiki Bar**  
**4301 N Orange Blossom Trail**  
**Orlando, FL 32804**  
04:30 PM - 07:00 PM EST

August 13, 2025

**Reverse Trade Show**  
**Dubsdread Country Club**  
**549 W. Par Street**  
**Winter Park, FL 32804**  
08:00 AM - 01:00 PM EST  
*Sponsorship's and Registration are Open!*

*Meet our FM's one on one!*  
*Some Sponsorship's include a chance to attend our FM breakfast beforehand.*

*Receive a Trade Book with all participating FM's contact information as well as Sponsors*  
*You may register to have your business card added to the Trade Book!*  
*Lunch included*  
*Please see registration for all details*

*DEADLINE for ALL Sponsorships and Business Cards will be 7/28/2025*

*Our Program Speaker after the Trade Show is our own CFM David Dunn!*

*REVERSE TRADE SHOW TEASER "How can you get business with me?"*

*CFM David L. Dunn, who retired from the City of Orlando January 2nd, 2024, has 53 yrs in the Fleet and Facilities Industry with 46 of those yrs focused specifically in Facilities Management will specifically cover these topics and more:*

- Know my business.*
- Make an appt. & NEVER Cold Call!*
- Please no Death by PowerPoint, use the Elevator Sales Pitch at mtgs.*
- Tease me with your products or service offerings before we meet.*
- What should you ask?*
- Creative ways your product or service can augment my team's mission.*
- Get me to close the deal for you.*

*David will draw upon his career through county govt., two branches of the US military, aerospace and city govt. that included design and construction of millions of sq. ft. of facilities and management of millions of sq. ft. of standard and unique facilities throughout the US to specifically tell you what worked and did not work to get into a business relationship with him.*

*Let him help you get the business relationships you need to Close the Deal.*

October 23, 2025

**Behind-the-Scenes Tour of Dr. Phillips Performing Arts Center**

**Dr. Phillips Performing Art Center**

**445 S Magnolia Ave**

**Orlando, FL 32801**

**08:30 AM - 10:30 AM EST**

*Register now and don't miss out on this excellent Tour for Members Only!*

*Tour and Breakfast!*

*We are limited to 40 people.*

*Thank you to our Breakfast Sponsor!!*

November 17, 2025

**Annual Golf Tournament**

**Heathrow Country Club**

**1200 Bridgewater Drive**

**Heathrow, FL 32746**

**07:30 AM - 03:00 PM EST**

*Annual Golf Tournament!*

*Heathrow Country Club!*

*Sponsorships and Registration Available now!*